





Digital Marketing That Drives Results™
WEBFX.COM

# Jr. Digital Marketing Specialist (Internal)

(Strategy, Creative, or Analytics Track)

# What You'll Do

## Responsibilities

Optimizing client website for search engines (on-page SEO)

Working under senior Internet marketers and supporting them on some of our largest campaigns and client accounts

Developing SEO content strategy for our copywriting team to create

Creating Internet marketing campaign reports

Analyzing competitors' websites and online marketing initiatives

Managing client SEO and PPC campaigns

Correcting technical issues on the backend of websites

Optimizing web content for keywords related to customer products and services

Managing email marketing campaigns

Performing A/B, website usability, and website conversion rate testing

Driving client success on the web

## Percentage Breakdown

20% updating website content

15% managing client ad campaigns

15% managing other Internet marketing campaigns - i.e. Email, CRO, etc.

15% building/developing content strategy

10% client strategy and analytics

10% creating revenue, ROI and traffic reports for client campaigns

10% writing ad copy, emails, etc

5% analyzing client's' competitors

Note: This position is not client facing

# What We're Looking For

#### **Desired Education**

Bachelor's Degree in Marketing, Advertising, Business, Journalism, Communications, Information Systems or Statistics (GPA above a 3.4)

## **Experience**

Should have customer service experience in any industry Part time/summer job/internship experience is a must







# Digital Marketing That Drives Results™ WEBEX COM

Basic HTML experience (a plus)
Advertising agency experience (a plus)
Any Internet marketing experience (a plus)
Experience with Google Analytics (a plus)

#### Qualities

Stays up to date on new changes to the web and actively reads several blogs Professional, dependable, solid work ethic

**Detail-oriented** 

Self-motivated

An eye for detail

Dedication to quality and high level of follow through

Approaches problem solving proactively and in a professional manner

Excellent time/project management skills

Solid analytical skills and ability to make decisions based on data

Creative problem solving abilities

Ability to meet deadlines

Outstanding written communication skills

## What You'll Get

#### Compensation

\$33,000 - \$36,000 (potentially higher based on work experience)

GPA 3.8+: Add \$3K to high range

Elite college or university & graduation w/ high honors: Add \$3.5K-\$5K to high range

#### Location

Harrisburg, PA in the Moffitt Mansion

Harrisburg ranked as one of the country's Top 50 Places to Live: <a href="http://bit.ly/1PeH6LJ">http://bit.ly/1PeH6LJ</a>





