

### Meeting Attendance

#### Those in attendance indicated in bold

Council Members	Staff and Faculty
Lee Abramovitz '89	Jim Troha, President
Christopher Bair '92	Jim Watt, VP for Advancement
John Batchelor '69	Katie Dickey '97, Associate Director of Alumni Relations
David Christopher '96	David Meadows '98, Director of Alumni Relations and Stewardship
Esther (Phillips) Clark '72	
Val Deraville '12	
Doug Eadline '79	
Sarah (Young) Fisher '75	Additional Participants
Jack Follweiller 82	Randy Kochel '79, Incoming Alumni Trustee
Mike Ford '82	
Danielle (Rupp) Gladfelter '87	
Joy Hadley '84	
JoJo Harris '10	
Ryan Hollister '08	
Keith Jones '75	
Marty (Utts) Jones '67	
Michael Kenawell '99	
Steph (Claar) Krug '03	
Adena (Delozier) Mertz '16	
Russell Miller '90	
Jigar Patel '08	
Ron Seiler '77	
Isaiah Slutter '15	
Roxann (Binner) Yon '84	

### Meeting Minutes

Time	Topic	Minutes	Related Attachments
9:02am	Call to Order, Roll Call, Welcome	Roxann (Binner) Yon '84 called the meeting to order, and welcomed all members in attendance	
9:04am	Zoom Instructions, Etiquette	<ul><li>Roxann explained Zoom etiquette</li><li>Mute when not speaking</li><li>Use chat for questions or comments</li></ul>	
9:05am	Review of Agenda	Roxann Yon reviewed the agenda	
9:06am	Approval of February Meeting Minutes	<ul><li>Roxann asked for a motion to approve</li><li>Motion by Russ Miller. Seconded by Mike Ford.</li></ul>	



		All Approved
		Presented by President Jim Troha
		<ul> <li>Juniata's response to racial/diversity issues</li> </ul>
		<u>includes</u>
		<ul><li>Diversifying faculty</li></ul>
		<ul> <li>Curriculum to address issue</li> </ul>
		<ul> <li>Involving students with initiatives</li> </ul>
		o <u>Fall semester plan</u>
		Start August; remove fall break; finish
		in-person instruction by Thanksgiving;
		end semester virtually
		Plans for sanitation and cleaning  Tasting of all faculty staff students.
		Testing of all faculty, staff, students
		<ul><li>Economic ways to test (pool testing? wastewater testing?)</li></ul>
		<ul><li>Local lab at JCEL does testing with</li></ul>
		results in 12 hours
		o Financials
		Conservative budget for 20-21
		Furloughed staff
		■ Frozen salaries
9:07	SLT Comments	<ul> <li>Stopped retirement contributions</li> </ul>
		<ul><li>Cut spending</li></ul>
		<ul> <li>Unsure of fall revenue - anticipating 10-</li> </ul>
		15% reduction
		<ul> <li>Hybrid-Flex education model</li> </ul>
		<ul> <li>Combination of in-person and virtual</li> </ul>
		instruction
		o <u>Incoming students</u>
		<ul> <li>390 first-time students in the fall,</li> </ul>
		including 50 international students
		Estimating 377 will come to campus     Students went to nature question of
		Students want to return - question of
		economics, not desire to return to Juniata
		David Christopher - suggestions for faculty training and
		other opportunities to improve racial issues
		Mike Ford - thanks to administration for hard work
		Randy Kochel - concern of students taking a gap year if
		they can't return to campus
		Ryan Hollister - adapting internships/experiential
		learning with Juniata Career Team/alumni connections
		David Meadows, Director of Alumni Relations &
	Alumni Staff	Stewardship
9:48am	Comments	Dollars raised have gone up (\$2.7 million in
	Comments	2020 vs. \$2.1 million in 2019)
	<u> </u>	2020 (3. 72.1 11111011111 2013)



		<ul> <li>Alumni participation has gone down (21.7% in 2020 vs. 23.4% in 2019)</li> <li>Contacts from alumni make a difference</li> <li>Katie Dickey, Associate Director of Alumni Relations         <ul> <li>387 first-time students for fall</li> <li>27% have deposited</li> <li>Concerns over summer melt (due to family economic concerns) and International students (due to travel restrictions)</li> <li>New opportunities including virtual tours and visits to extend reach; incoming freshmen - jump start courses for credit before arriving on campus</li> </ul> </li> <li>Questions and comments         <ul> <li>Jim Watt - concerned about retention - encourages alumni to reach out to students and their families</li> <li>Jigar Patel - possibility of alumni participation in virtual tours</li> </ul> </li> <li>Jack Follweiler - virtual events will be used to enhance in-person visits (for those who can't visit due to location), not a replacement</li> <li>Danielle Gladfelter - reach out to parents to reassure</li> </ul>
10:06am	Council Goals, Scorecard	<ul> <li>Roxann Yon, Council President         <ul> <li>Results of Council Goals Survey</li> <li>Overall, most goals were reached</li> <li>Very happy with effort and participation</li> <li>Some goals may be too high - reaching them is based on attendance at meetings</li> <li>Goals that were not reached may have been affected by COVID restrictions</li> </ul> </li> <li>Esther Clark comment: thankful to Council for support of enrollment goals!</li> </ul>
10:14	Committee Reports	<ul> <li>Enrollment – Mike Kenawell '99</li> <li>Juniata College Conversation update         <ul> <li>alumni talking to local admitted students/parents</li> <li>Was affected by COVID restrictions</li> <li>Possibly virtual going forward</li> </ul> </li> <li>Proud of: Increase in writing letters to admitted students</li> <li>Lessons Learned: Personalized messages work</li> <li>Recommendations: Use Zoom calls instead of conference calls to connect in the future</li> <li>Thank you: to Juniata staff and Council</li> <li>Communication – Marty (Utts) Jones '67</li> </ul>



		<ul> <li>Proud of: streamline and focus of information; Emeriti newsletter changes</li> <li>Lessons learned: Understanding the challenges/struggles Juniata is facing helps us to become better ambassadors</li> <li>Recommendations: New ways to interact in small groups with students virtually</li> <li>Thank you: to administrative team</li> <li>Development – Esther (Phillips) Clark '72</li> <li>Proud of: work of all Council members</li> <li>Lessons learned: overcoming objections using personal touches</li> <li>Recommendations: using Zoom for virtual meetings</li> <li>Thank you: echoes thanks to Juniata staff, administration, and Alumni Council</li> <li>Awards &amp; Nominations – Jigar Patel '08</li> <li>Recommends: highlighting any alumni of color with a nomination (Award or Council)</li> <li>All 2020 Awards will be presented in 2021</li> <li>Highlights: Randy Kochel as new Alumni Trustee</li> <li>All 3 new regular trustees (besides Randy) are current/former Alumni Council members!</li> </ul>
10:33am	Recognition of Outgoing Members	<ul> <li>Lee Abramovitz (Enrollment Committee)</li> <li>Doug Eadline (Enrollment Committee)</li> <li>Joy Hadley (Communications Committee)</li> <li>Russ Miller (Career Services/Communications Committee)</li> <li>Ron Seiler (Enrollment Committee)</li> <li>Chris Bair (Development Committee/Alumni Trustee)</li> <li>Jigar Patel (Communications Committee/Past President/Chair of Awards &amp; Nominations Committee)</li> </ul>
10:41am	Passing of the Gavel	<ul> <li>In this time of flexibility &amp; adaptability, Roxann Yon passed the "spatula" (multi-use tool) to Mike Ford</li> <li>Mike thanked Roxann</li> </ul>
10:44am	Wrap-up	David Meadows expressed thanks to all for their service
10:45am	Adjournment	<ul> <li>Roxann Yon asked for motion to adjourn meeting.</li> <li>Motion by Mike Ford seconded by Russ Miller</li> <li>All approved</li> </ul>

#### Fun Quotes from the Meeting:

• Enrollment Committee Recommendations: "We can all benefit from bigger coffee cups." - Mike Kenawell